



Mediators Beyond Borders International
2017 Conference The Hague, NL
Presentation Summary
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Session 1: Micro-Interventions in Mediation

This four hour session will introduce, teach, and develop skills in de-escalating strong emotions in mediation. This is a highly interactive session as participants explore the concepts of core messaging and affect labeling. Topics include:

- The Nature of Listening
- Emotions
- Emotional Invalidation
- The Six Needs of Victims
- The Four Levels of Reflective Listening
- Core Messaging
- Affect Labeling

Session 2: Guiding Decision-Making in Mediation

This four hour session will introduce, teach, and develop skills in recognizing and working with decisional errors commonly made by parties to high conflict. This will also be highly interactive as participants work through various decision making problems mediators commonly encounter.

This session can be counted for ethics and elimination of bias CLE credits. Topics include:

- Beyond System 1-System 2 in decision-making.
- Understanding the automatic, algorithmic, and reflective systems of decision making
- Looking at the low road and high road in brain information processing and the implications in mediation
- Understanding how decisional errors occur in mediation.
- Looking at malware, lazy brains, ignorance, and information gaps
- Strategies and techniques for guiding counsel and parties to better decisions